Gateshead Council

REPORT TO CABINET
25 June 2019

TITLE OF REPORT: **Tenders for the Supply of Goods and Services**

REPORT OF: **Mike Barker, Strategic Director, Corporate Services and Governance**

Purpose of the Report

1. The purpose of this report is to ask Cabinet to consider the tenders received for;

   i) the Dynamic Purchasing System (DPS) for Construction Contractors and Sub-Contractors.

   ii) the Provision of a Printing Framework.

2. The background to these contracts is contained in the attached appendices.

Changes to the Contract Procedure Rules

3. Council on 23 May (Minute CL16 2019/20) approved revisions to the Constitution, which included a change in procedure with regards to approving contract awards. The change enables Cabinet to approve tender processes to commence and then delegates approval to Officers to accept tenders. Work is underway to confirm with Service Directors tender processes that require approval within the next 6-12 months however, in the interim period the following contract awards require Cabinet approval.

Proposal

4. Cabinet is asked to agree and note the recommendations below.

Recommendations

5. It is recommended that:

   i) In respect of the Dynamic Purchasing System (DPS) for Construction Contractors and Sub-Contractors:

      a) The applications from the organisations received to date for the DPS, which meet the Council's minimum standards (see Appendix 2), are accepted for inclusion onto the DPS.

      b) The DPS is adopted and implemented across the Council with effect from 1st July 2019.

      c) The DPS is re-opened to new entrants with effect from 1st July 2019 and remains open for the duration of the contract.

d) The Service Director, Corporate Commissioning & Procurement is authorised to add and remove organisations to the DPS throughout its duration.

ii) In respect of the contract for the Provision of a Printing Framework the tenders from the following organisations be accepted for a 24 month period commencing 8th July 2019 with the option to extend for a further 2 x 12 month periods;

Lot 1
Broadway Publishing Ltd t/a PrintLoft.co.uk, Preston
Cliffe Enterprise Ltd, Eastbourne
MV Print Limited, Middlesbrough
Printbylaser Limited, Chester-le-Street
Potts Print (UK) Limited, Cramlington
Washington Direct Mail Ltd, Gateshead

Lot 2
A & T Supplies (UK) Limited, Rochester
Alumdisplay Ltd t/a Extra Large Group, Gosport
Broadway Publishing Ltd t/a PrintLoft.co.uk, Preston
C3 Midlands Ltd, Birmingham
Cliffe Enterprise Ltd, Eastbourne
Glasshouse Creative Ltd, Mansfield
Potts Print (UK) Limited, Cramlington
Rymack Sign Solutions t/a PFI Sign Solutions, Manchester
Trichrome Limited t/a Largeprintworks, Newcastle

For the following reasons:

i) In respect of the Dynamic Purchasing System (DPS) for Construction Contractors and Sub-Contractors:

a) A comprehensive evaluation of the applications received has been undertaken and the recommended tenders meet all the mandatory requirements including Grounds for Exclusion, Modern Slavery Act 2015, Insurance, Health and Safety, Environmental Management, Equality Legislation and Relevant Construction Category Application and Compliance.

b) To ensure that all construction organisations are fully assessed in a consistent way prior to their engagement.

c) To ensure the DPS promotes competition and is reflective of the current market.

d) To ensure continued compliance with Public Contract Procurement Regulations 2015.

ii) In respect of the contract for the Provision of a Printing Framework a comprehensive evaluation of the tenders received has been undertaken.

The recommended tenders are the most economically advantageous tenders submitted.

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APPENDIX 1

Dynamic Purchasing System (DPS) For Construction Contractors & Sub-Contractors

Policy Context

1. The Dynamic Purchasing System (DPS) For Construction Contractors and Sub-Contractors has been organised in accordance with the Council's Contract Procedure Rules

Background

2. The current Standing List of Construction Contractors and Sub- Contractors ends on 30th June 2019 and the Council have undertaken a comprehensive procurement process to put in place a DPS which will be a direct replacement for the Standing List.

3. The DPS is being arranged on behalf of the Council, The Gateshead Housing Company (TGHC) and their partner organisations.

4. The DPS is an open tender opportunity for a 60 month initial period commencing 1 July 2019 and may be extended indefinitely in line with Public Contract Regulations 2015. Applications from organisations who meet all the mandatory evaluation criteria will be added to the DPS throughout its duration.

5. The DPS will provide a procurement solution to source contractors and sub-contractors across a wide range of construction trades and disciplines to support and compliment the current in-house services. The DPS is currently divided into 327 Lots which represents the categories of trade disciplines which may be required by the Council, TGHC and their partners. The DPS sets out specific individual category requirements/accreditations and organisations must demonstrate they meet the mandatory requirements to be appointed.

6. Applications were received from 258 organisations listed in alphabetical order in Appendix 2. At present those marked with an asterisk have not provided enough evidence to meet the mandatory criteria however, the Council will continue to work with these organisations to achieve compliance where possible.

7. Once the DPS is in place, call-offs under the DPS will be by way of further competition whereby all capable contractors included within the specific Lot (trade category) will be invited to bid.

Consultation

8. Consultation has taken place with Stakeholders, Contractors (via Market Engagement event) and Service Users during the development of the specification.

Alternative Options

9. The anticipated value of contracts let under this DPS is expected to exceed the threshold requiring competitive tenders to be invited in accordance with the EU Public Procurement Directives therefore, there are no alternative options.

Implications of Recommended Option

10. Resources:

a) **Financial Implications** – The Strategic Director, Corporate Resources confirms there are no financial implications with the implementation of the DPS. All call-offs will be undertaken within budgetary provision.

b) **Human Resources Implications** – Nil

c) **Property Implications** – The use of the DPS will further ensure that all property owned by the Council will be maintained by organisations which have been thoroughly assessed in a consistent way.

11. Risk Management Implications – The use of the DPS will minimise the risk of Officers without the necessary skills or expertise engaging organisations who have not met the minimum requirements to undertake construction work. It will also help to reduce the risk of potential procurement challenge by reducing the number of different processes or assessments being carried out by groups and services.

12. Equality and Diversity Implications – The recommended tenderer meets the legal obligations of the Equality Act 2010.

13. Crime and Disorder Implications – Nil.

14. Health Implications – Use of the DPS will ensure that appropriate health and safety assessments are carried out on all contractors prior to their engagement and ongoing health & safety requirements will be checked and verified to ensure the organisations continue to comply.

15. Sustainability Implications – Nil

16. Human Rights Implications - Nil

17. Ward Implications - Nil

Background Information

18. The documents that have been relied on in the preparation of the report include received tenders.

APPENDIX 2

0800 Repair	Houghton Le Spring
A & J Keith Limited	Wallsend
*Ace Joinery (N.E) Ltd	Gateshead
Aceda Limited	Middlesbrough
*Ads Aircon Ltd	Wallsend
ADT Fire And Security	West Malling
*Advanced Cleaning & Maintenance Ltd	South Shields
Advantage Utilities Services Ltd	Gateshead
Advantex Network Solutions Limited	Gateshead
Airedale Forestry Ltd	Houghton Le Spring
Alan Heron Ltd.	Hebburn
Alarm & Communication Systems	Washington
Alfred Bagnall & Sons (North East) Ltd	Gateshead
All Floors (Services) Ltd	Boldon
All Floors (Ne)Ltd	Chester-Le-Street
*Aln Construction	Chester Le Street
*Aluman Limited	Newcastle Upon Tyne
Ambic Ltd	Chester Le Street
Amh Workspace Ltd	Washington
Aquajet	Chester Le Street
Aqueous 1st Kwikflow	Gateshead
Arck Construction Ltd	Gateshead
*Armstrong York Asbestos Environmental Ltd	Barking
*Ask 4 Glass And Glazing Contractors	Washington
Askams Compliance Services Ltd	Cramlington
*Astryan Ltd	North Shields
Atlas Washroom Systems Ltd	West Auckland
Aubrey Cornfoot Ltd	Newcastle Upon Tyne
Avonside Roofing Ltd	Heywood
Barclay Roofing Ltd	Stockton-On-Tees
Barrier Energy	Shildon
Barrier Surveillance Systems Ltd	Shildon
Baydale Control Systems Ltd	Darlington
Bce Northern Ltd	Gateshead
Beinn Group	Glasgow
Bell Decorating Group Ltd	Airdrie
Birchtree Northern Ltd	Newcastle Upon Tyne
Brian Hull Fencing	Birtley
Broxap Limited	Newcastle Under Lyme

Bryan Crisp & Son Specialist Services Limited	Cramlington
Buston & Maughan Ltd	Crook
Caledonian Modular	Newark
CDS Security & Fire	Durham
Chirmarn Ltd	Blaydon
*CJL Fenwick	Prudhoe
Class One Traffic Management	Bonnybridge
Classic Masonry Ltd	North Shields
*Clean Air Ltd	Bolton
CMS Window Systems	Glasgow
Coleman & Company Ltd	Birmingham
Colin Marshall Painting	Gateshead
Commercial Coverings Ltd	Newcastle Upon Tyne
Commercial Maintenance Services Uk Ltd.	Gateshead
Contract Fencing Services Limited	Blaydon
Cormeton Electronics Ltd	North Shields
CPS Electrical Contractors Ltd	Sunderland
Crystal Clear Window Works	Brighouse
CSC Services (Uk) Limited	Birtley
Cummings And Pattison (North East) Ltd.	Hetton Le Hole
Cummings Contractors	Team Valley
D Lincoln Ltd	South Shields
Dave Black Construction Ltd.	Consett
Davison Solutions Limited	Swalwell
*DCM Surfaces	Preston
Deerness Fencing & Landscaping Ltd	Bowburn
Delta Building Solutions Ltd	Newton Aycliffe
Demon Drillers Ltd	Gateshead
*DFP Services Ltd	Durham
Direct Services	Durham
*DMC - Group	Kent
Dobson And Surrey Ltd	North Shields
Dorma Uk Limited	Hitchin
Dufell Roofing Co. Ltd.	Darlington
DVC Roofing & Building Limited	Washington
Dyer Environmental Controls	Stockport
Dyson Energy Services Ltd	Brighouse
E A Foulds Limited	Colne
Easibathe & Easiaccess	Gateshead
Edendene Construction Services Ltd	Durham
Ekspan Ltd	Sheffield
Elliott Group Limited	Peterborough
Em1 Ltd	Northallerton
Environtec Limited	Chelmsford
Esh Construction Ltd	Bowburn
*Eurovent Purifying Systems Uk Ltd	Gateshead
F Bowering Roofing And Building Contractors	Gateshead
Fire Lining Systems Ltd	Sunderland

Fitz Fabrication & Design Ltd	Sunderland
*Fred Shaw And Co Ltd	Huddersfield
G & B Civil Engineering Ltd	Newcastle Upon Tyne
*G2 Electrical Services	Gateshead
Gb Locking Systems Ltd	Newcastle Upon Tyne
GB Sign Solutions Limited	Trafford Park
GDPM Installations Ltd	Stockton-On-Tees
Geoffrey Robinson Limited	Billingham
Geze Uk Ltd	Lichfield
GPS Installations Ltd	Cramlington
H. Malone & Sons Ltd	Newcastle Upon Tyne
H.N.Storey Ltd	Gateshead
Hadrian Architectural Glazing Systems Ltd	Blaydon On Tyne
Hall Construction Services Ltd	Rushyford
Handicare Accessibility Ltd	Kingswinford
Harry Burnicle Electrical	Sunderland
Hawkesworth Appliance Testing Ltd	Thirsk
Henderson Environmental Services Ltd	Newcastle Upon Tyne
Hepple Property Care Ltd	Houghton Le Spring
HES Group Uk Ltd	Hartlepool
High Level Contracts Ltd	North Shields
Historic Property Restoration Ltd	North Shields
HLA Services Ltd.	Boldon
Hodgson Sayers Ltd	Stanley
Hydrosure Ltd	Gateshead
*I.W.E. Electrical Ltd	Middlesbrough
Ideal Building Systems Ltd	Bridlington
IDNS Ltd.	Bolton
Industrial Floor Treatments Ltd	East Kilbride
Ingleford Scaffolding Ltd	Washington
Integra Buildings Ltd	Paull
Ivor King (C.E.C.) Limited	Nuneaton
J W Colpitts & Co Ltd	Blyth
J. T. Duffy Roofing Ltd	Newcastle-Upon-Tyne
Jack Tighe Ltd	Gainsborough
JC Maintenance Services Ltd	South Shields
*JMJ EWI Ltd	Washington
*John Cullerton & Sons Ltd	Durham
John Flowers Ltd	Washington
John Hellens (Contracts) Limited	Teal Farm Park
John N Dunn Group Limited	Wallsend
*JTL Construction Ltd	Newcastle
JTL Scaffolding Ltd	Durham
Kaefer Limited	Mansfield
*Karlin Timber Frame (Ne) Ltd	Newton Aycliffe
KBR It & Networking Ltd	Birtley
KD Building Solutions	Newcastle

Kiely Bros Ltd	Birningham
Kingfisher	Drighlington
Km Electrical Services	Houghton-Le-Spring
Kone Plc	Chertsey
Laminform Limited	Hebburn
*Liveco Ltd T/A Vest Construction	Bishop Auckland
Lockwise Ltd	Wallsend
Marine Scaffolding Ltd	Jarrow
Mccarrick Construction Ltd	Chester Le Street
Mcvickers Ltd	Stanley
MDS	Stockton On Tees
Metro Rod North East	Morpeth
Metta Construction Ltd	Gateshead
MGISD Ltd	Gateshead
MGM Ltd	Gateshead
Millennium Decorators	Bishop Auckland
Mitie	Bristol
Mitie Property Services (Uk) Ltd - Painting	Rutherglen
Mitrepoint Ltd/Trading as Roofclad Systems	Birtley
Modular Direct Limited	Beverley
NE&C Ltd	Washington
*Nichol Associates Limited	Hebburn
NLP (Ne) Ltd	Gateshead
NLS Security Ltd	Newcastle Upon Tyne
North East Automation Ltd	Gateshead
North East Installations Ltd	Newcastle Upon Tyne
North East Roofing Contractors Uk Ltd	Gateshead
North East Roofing Ltd	South Shields
*North Eastern Glass Limited	Newcastle
*Northern Contracting Services	Bishop Auckland
Northern Elevator Ltd	Newcastle Upon Tyne
Northern Floorcraft Limited	Gateshead
Northern Hygiene Limited	Sunderland
Northern Locksmiths Ltd	Gateshead
Northumberland Specialist Building Services Ltd	Choppington
Novus Property Solutions Limited	Stoke on Trent
*One Sign and Digital	Gateshead
Opus Building Services Ltd	Boldon
Orbis Protect Ltd	Uxbridge
Peart Access Ramps Limited	Hartlepool
Pickerings Europe Limited	Stockton-On-Tees,
*Pinkney Building Contractors Ltd	Tow Law
*Planet Contracting Limited	Leeds
Polar Ne Ltd	Middlesbrough
Power Control Ltd	Sheffield
Premier Asbestos Services Limited	Hebburn
Premier Modular Ltd	Brandesburton
Premier Roadmarkings Ltd	Sedgefield

Premier Traffic Management	Tudhoe
Pringle Building Services Ltd	Bedlington
Prism Uk Medical Limited	Wakefield
Project FM Ltd	Cramlington
Protask Property Group Ltd	Washington
Protek Fencing Ltd	Yeadon, Leeds
*Lloyd Drilling Limited	Sunderland
*Quartz Electrical & Mechanical Services Ltd	Middlesbrough
R F Henderson (Heating) Limited	Cramlington
R J Utility Services Limited	Blaydon
R Parker (Wall & Floor Tiling Contractors) Ltd	Gateshead
R W Chicken (Scaffolding) Limited	Crook
Revinson Fire Limited	Sunderland
RHD Construction & Environmental Contractors	Seaton Burn
*Ring Ready Ltd	Boldon
Road Maintenance Services Limited	Knutsford
Ro-Bal Steel Fabrication	Washington
Roflow Ltd	Jarrow
Rothwell Plumbing Services Ne	North Shields
Route One Infrastructure Ltd	Featherstone/Wakefield
Safedem Ltd	Dundee
Sekura Trade Frames Ltd T/A The Sekura Group	Washington
Seymour Civil Engineering Contractors Ltd	Hartlepool
SGS MIS Environmental Ltd	Consett
Shape Adaptations Ltd	Newcastle Upon Tyne
Sibcas Ltd	Sedgefield
Sigma Catering Equipment Ltd	Willington Quay
SJL Brickwork Ltd	Sunderland
*SMS Energy Services Ltd	Cardiff
Solar Advanced Systems Ltd	Edenbridge
Sovereign Group Limited	Nelson
*Space Design & Construction Limited	Yarm
*Spectrum Interiors North East Ltd	Gateshead
Springs Roofing Limited	Chester-Le-Street
St Astier Ltd	Seaham
Stage Electrics	Patchway
Steelcraft Ltd	Chester-Le-Street
Steelway Fensecure Ltd	Wolverhampton
Stone Technical Services	Darlington
SWH Electrical Solutions Ltd	Newcastle Upon Tyne,
Swift Timber Homes Ltd	Bishop Auckland
Sykes Specialist Contracting Ltd.	Newcastle Upon Tyne
T Manners& Sons Ltd	Bishop Auckland
Tandem Contracts Ltd	Burscough
Tangent Construction Ltd	Hartlepool
Tarmac Trading Limited	Solihull
Taylor'd Tiles	Chester-Le-Street
Taziker Industrial Ltd	Bolton

Technical Demolition Services Limited	Wirral
Terry Group Ltd	Knutsford
Thompsons Of Prudhoe Ltd	Low Prudhoe
TM Building and Maintenance Ltd	Gateshead
Tolent Solutions Limited	Gateshead
*Total Reclaims Demolition Ltd	Nottingham
Towerco Ltd	Washington
Trinity Engineering and Building Services Ltd	Newcastle Upon Tyne
TSUK Interiors Limited	Washington
*TUC Plant Hire Ltd	Stanley
Tunstall Healthcare (Uk) Limited	Whitley Bridge
Tyneside Fabrication Limited	Jarrow
Ultimate Scaffolding	Jarrow
United Carlton Office Systems Ltd	Gateshead
Universal Sealants	Washington
Universal Systems Solutions	Boldon
Upnorth Engineering Services Limited	Gateshead
Vega Environmental Consultants	Seaton Delaval
Vital Energi	Blackburn
VPS Uk Ltd	Chadderton
*W D Davison & Sons Ltd	Gateshead
Waterseal Ltd	Stokesley
Wensley Roofing	Chester Le Street
*Westdale North Ltd	Doncaster
Wharton Landscapes	Durham
Willowcrete Manufacturing Company Ltd	Washington

APPENDIX 3

Policy Context

1. The contract for the provision of a Printing Framework has been organised in accordance with the Council's Consolidated Procurement Policy.

Background

2. The contract is being arranged on behalf of Corporate Services and Governance, Corporate Commissioning and Procurement, Print Point. The contract is for a 24 month period commencing 8th July 2019 with the option to extend for a further 2 x 12 month periods.

3. The contract will cover the requirements of Print Point, based at the Civic Centre, which is part of Corporate Services and Governance. Print Point provides most of the Council's print, design and promotional needs, however at times the capabilities of Print Point are stretched. The contract will provide a framework with a number of qualified and experienced contractors to supplement the work of Print Point.

4. The Framework will be managed by Print Point on behalf of all service areas in the Council to co-ordinate external print requirements.

5. The Framework will be divided into two Lots. Contractors will be required to provide all, or some, of the following services:

   LOT 1 - To provide a range of printed material ranging in nature from simple forms and one- or two-colour leaflets to full colour brochures:

   - Offset/Litho Print including Finishing
   - Web Print including Finishing
   - Finishing is included as appropriate and includes but is not limited to:
     - Die-cut, Lamination, Encapsulation, Fold/crease/score, Perfect Binding, Perforation, Embossing, Foil Blocking, Eye Letting, Spot UV, Numbering

   LOT 2 - To provide large format print, including:

   - Large Format
   - Bridge Banners
   - Pull Up Banners
   - Large Foamex Boards
   - Vehicle Signage
   - Finishing is included as appropriate

6. The estimated annual value of the contract is £70,000.

7. Tenders were received from the following companies:

A & T Supplies (UK) Limited, Rochester
Alumdisplay Ltd t/a Extra Large Group, Gosport
Broadway Publishing Ltd t/a PrintLoft.co.uk, Preston
C3 Midlands Ltd, Birmingham
Chroma Colour Ltd t/a Chromazone, Gateshead
Cliffe Enterprise Ltd, Eastbourne
Est Display Ltd, Leeds
Glasshouse Creative Ltd, Mansfield
i 4 media, Kidderminster
Inc Dot Com Limited, York
MV Print Limited, Middlesbrough
O'Neil Modernmedia (OMM) Ltd, Slough
Potts Print (UK) Limited, Cramlington
Printbylaser Limited, Chester-le-Street
Rymack Sign Solutions t/a PFI Sign Solutions, Manchester
Synergy Print Management Services Ltd, Lichield
Trichrome Limited t/a Largeprintworks, Newcastle
Washington Direct Mail Ltd, Gateshead

A comprehensive evaluation of the tenders has been undertaken against the following criteria:

- Mandatory requirements: Grounds for Exclusion, Modern Slavery Act 2015, Insurance, Health and Safety, Environmental Management, Compliance with Equality Legislation and Technical and Professional Ability.
- Quality requirements including Quality of Samples, Number of Jobs Offered, Managerial Structure, Plant and Technical Equipment, Contract and Project Management, Management of Supplies, Management of Sub-contractors, Receipt & Handling, Storage Capabilities, Non-conforming/Defect Materials Management, Customer Satisfaction, Management of Work Activities, Approval of Proofs, Delivery Management, Safeguarding Confidentiality and Social Value.
- Price

Consultation

8. There has been no external consultation.

Alternative Options

9. The anticipated value of this contract exceeded the threshold requiring competitive tenders to be invited in accordance with the EU Public Procurement Directives; therefore, there are no alternative options.

Implications of Recommended Option

10. Resources:

a) Financial Implications –. The Strategic Director, Corporate Resources, confirms that there are no additional financial implications arising from this report.

b) Human Resources Implications – Nil

c) Property Implications - Nil

11. Risk Management Implication – Nil

12. Equality and Diversity Implications – The recommended tenderer meets the legal obligations of the Equality Act 2010.

13. Crime and Disorder Implications – Nil

14. Health Implications - Nil

15. Sustainability Implications – Nil

16. Human Rights Implications - Nil

17. Ward Implications -Nil

Background Information

18. The documents that have been relied on in the preparation of the report include the received tenders.